

Investor Relations

The Manager proactively maintains timely, fair and effective communications with its stakeholders.

Proactive Engagement with Stakeholders

During the financial year, the Manager continued to engage the investment community through multiple channels including meetings, investor conferences and property tours. The Manager physically participated in eight investor conferences and investor events in Singapore, Hong Kong SAR, Japan, Bangkok and Seoul. Such engagements enabled Management to provide regular updates to the investment community about MIT's strategy and developments as well as to seek their feedback on MIT's performance. The Manager met with 140 institutional investors in FY23/24.

The Manager regularly organises property tours for investors and analysts to help them understand MIT's portfolio. Analyst and investor briefings on 4Q and FY22/23 results were held at MIT's latest redevelopment project at 163 Kallang Way to deepen the investment community's understanding of MIT's strategy in growing the Hi-Tech Buildings segment.

As part of its outreach efforts with retail investors, the Manager continued to participate in the Singapore REITs Symposium, jointly organised by ShareInvestor, Investing Note and REIT Association of Singapore ("REITAS"). The in-person event on 20 May 2023 involved

booth displays of participating REITs and educational talks on the REITs sector.

MIT is a member of REITAS. The Manager actively participates in seminars and conferences organised by REITAS to promote understanding and investment in Singapore REITs.

MIT convened its 13th Annual General Meeting physically on 19 July 2023, which was attended by 194 Unitholders and their proxies. Unitholders were invited to submit questions and appoint the Chairman as proxy to exercise their voting rights in advance of the meeting. The Manager's responses to all substantial and relevant questions and the minutes of the meeting were published through SGXNET and MIT's website.

The Manager holds quarterly analyst teleconferences and briefings on MIT's financial results. The "live" audio webcasts of MIT's half-year and full-year financial results allow Management to address online queries from the investment community. These recordings are available for download on MIT's website.

On 30 November 2023, the Manager jointly hosted sell-side analysts for Mapletree's Year-End Analysts Gathering with Mapletree Logistics Trust and Mapletree Pan Asia Commercial Trust. This was an opportunity for management teams from all Mapletree REITs to engage analysts in an informal setting.

Strong Support from Investors

The Manager engaged the investment community on MIT's maiden acquisition of a data centre in Osaka, Japan through virtual analyst and investor briefings. Such engagements enabled Management to share about the rationale for expanding MIT's presence into a new geographical market and key investment proposition of the acquisition.

The Manager successfully raised gross proceeds of about S\$204.8 million via a private placement for MIT's acquisition of the Osaka Data Centre. The private placement was approximately 4.5 times covered at the top end of the issue price range of S\$2.212 per new unit. This underscored the strong support for the acquisition from a broad spectrum of investors.

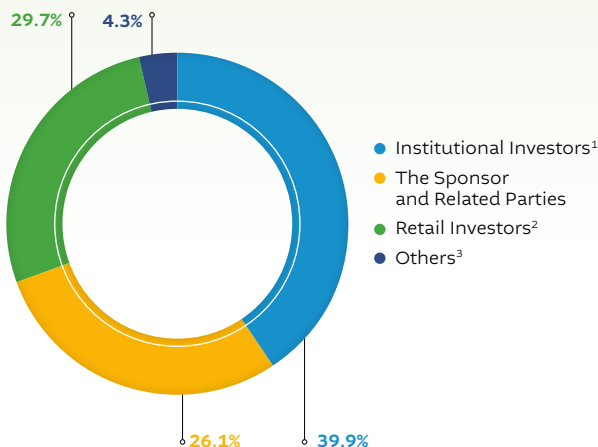
Timely and Transparent Disclosures

All announcements and press releases are published promptly through SGXNET and MIT's website. Information including annual reports, investor presentations and portfolio information is updated regularly on MIT's website. Stakeholders can subscribe for email alerts to receive the latest updates on MIT and contact the Investor Relations Department via a dedicated email address. Substantial Unitholders can promptly report any changes in their unitholdings in MIT through a dedicated email address.



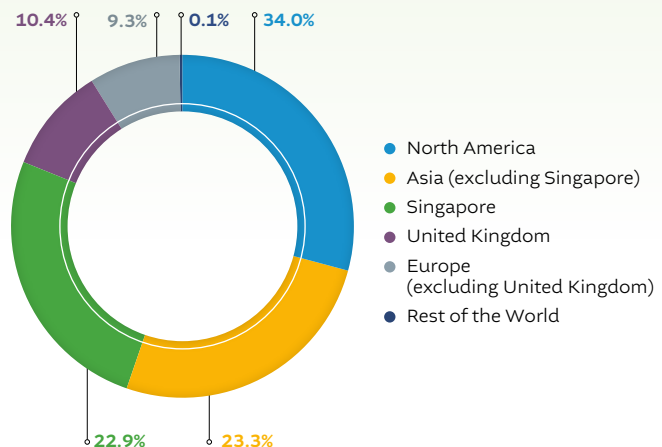
Unitholdings by Investor Type

As at 31 March 2024



Unitholdings of Institutional Investors by Geography

As at 31 March 2024



¹ Institutional investors include private bank clients.

² Retail investors include investors whose unitholdings are less than 300,000 units.

³ Others include corporates and custodians.

RESEARCH COVERAGE

13 equity research houses provide research coverage on MIT as at 31 March 2024.

- | | |
|---------------------------------------------|-----------------------------|
| 1. Bank of America | 8. J.P. Morgan Securities |
| 2. CGS International | 9. Maybank Kim Eng Research |
| 3. Citigroup Research | 10. Morgan Stanley |
| 4. CLSA | 11. Morningstar |
| 5. DBS Bank | 12. UBS Securities |
| 6. Goldman Sachs Global Investment Research | 13. UOB Kay Hian |
| 7. HSBC Global Research | |

INVESTOR RELATIONS CALENDAR

2023

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|------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Apr – Jun | <ul style="list-style-type: none"> Analyst Briefing and “Live” Audio Webcast for 4Q and FY22/23 Results at Mapletree Hi-Tech Park @ Kallang Way Post 4Q and FY22/23 Results Investor Luncheon at Mapletree Hi-Tech Park @ Kallang Way Hosted by DBS Bank Singapore REITs Symposium 2023, Singapore Citi's Asia-Pacific Property Conference 2023, Hong Kong SAR |
| Jul – Sep | <ul style="list-style-type: none"> Annual General Meeting 2022/2023, Singapore Analyst Teleconference for 1QFY23/24 Results Daiwa ASEAN Day, Tokyo Mapletree REITs Day, Bangkok Organised by DBS Bank |
| Oct – Dec | <ul style="list-style-type: none"> Analyst Teleconference and “Live” Audio Webcast for 2Q and 1HFY23/24 Results Post 2Q and 1HFY23/24 Results Investor Luncheon Hosted by Goldman Sachs Global Investment Research Morgan Stanley Twenty-Second Annual Asia Pacific Summit, Singapore Mapletree's Year-End Analysts Gathering, Singapore |

2024

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| Jan – Mar | <ul style="list-style-type: none"> Analyst Teleconference for 3QFY23/24 Results SGX-NHIS-DBS S-REITs Corporate Day 2024, Seoul |
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Investor Relations

FINANCIAL CALENDAR

	FY23/24	FY24/25 ¹
Announcement of First Quarter Financial Results	26 Jul 2023	Jul 2024
Payment of First Quarter Balance Distribution to Unitholders	5 Sep 2023 ²	Sep 2024
Announcement of Second Quarter Financial Results	25 Oct 2023	Oct 2024
Payment of Second Quarter Distribution to Unitholders	5 Dec 2023	Dec 2024
Announcement of Third Quarter Financial Results	25 Jan 2024	Jan 2025
Payment of Third Quarter Distribution to Unitholders	7 Mar 2024	Mar 2025
Announcement of Full Year Financial Results	25 Apr 2024	Apr 2025
Payment of Fourth Quarter Distribution to Unitholders	10 Jun 2024	Jun 2025



Read more about
MIT's Investor
Relations Policy

To subscribe to the latest news on MIT, please visit www.mapletreeindustrialtrust.com.

For enquiries, please contact:

Investor Relations and Sustainability

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Substantial Unitholders Notification

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Unitholder Depository

For depository-related matters such as change of details pertaining to Unitholders' investment records, please contact:

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9 North Buona Vista Drive
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T: (65) 6535 7511

E: asksgx@sgx.com

W: www.sgx.com/cdp



Engagement with Unitholders at MIT's 13th Annual General Meeting.



Engagement with investors at Singapore REITs Symposium 2023.

¹ Subject to changes.

² An advance distribution of 2.48 Singapore cents per Unit for the period from 1 April 2023 to 5 June 2023 was paid to Unitholders on 6 July 2023. The balance DPU of 0.91 Singapore cent from 6 June 2023 to 30 June 2023 was paid to Unitholders on 5 September 2023.